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# HELP IS ON THE WAY

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Agencies for Entrepreneurs



“Big companies are small companies that succeeded” – Robert Townsend

**Community Development Corporation of Long Island, Inc.**

2100 Middle County Road  
Centereach, New York 11720-3576  
(631) 471-1215  
www.cdcli.org

They make equity investments, grants and loans to small businesses that do not qualify for financing from traditional sources.

**Empire State Development Corporation**

Contact: Henry Mund  
Regional Director  
(631) 435-0717  
www.empire.state.ny.us

The ESDC Long Island Regional Office provides one-stop access to the entire array of financial and technical assistance programs designed to help your company expand, retain and create jobs. For firms considering locating or expanding in New York State ESDC serves as location specialists, providing businesses with comprehensive site and building information. ESDC analyzes economic, demographic, wage, tax and utility costs and lets incoming firms know about incentive programs and opportunities for joint ventures and strategic alliances with New York companies. The ESDC actively promotes the export of products made in the state.

**Suffolk County Industrial Development Agency**

Contact: Bruce Ferguson  
Administrative Director  
(631) 853-4802  
www.co.suffolk.ny.us

IDAs are empowered to issue bonds to finance projects that are designed to increase the local tax and employment base. Financial assistance to businesses.

### **New York State Small Business Development Centers**

Contact: Lucille Wesnofske

Director

Small Business Development Center

Farmingdale State University of New York

(631) 420-2765

[www.farmingdale.edu/SBDC](http://www.farmingdale.edu/SBDC)

### **Small Business Development Center**

Stony Brook State University of New York

(631) 632-9070

[www.nyssbdc.org](http://www.nyssbdc.org)

Offers management and technical assistance to existing and prospective small business firms. Provides clients with cost free counseling, training and assistance on all aspects of successfully operating an existing business or opening a new business.

### **Service Corps of Retired Executives- SCORE**

Contact: Louis Campanelli

SCORE Chairman

(516) 877-4645

[www.score.org](http://www.score.org)

Helps the small business community through no-fee mentoring and counseling.

### **Suffolk County Community Development Department**

The Suffolk County Revolving Loan Fund

Contact: Joseph T. Sanseverino

Director

(631) 853-5705

[www.co.suffolk.ny.us](http://www.co.suffolk.ny.us)

Financial assistance to small and mid-sized businesses for the construction and renovation of privately owned commercial buildings, for equipment purchases, and in some cases, for working capital.

**Suffolk County Department of Economic Development**

Contact: Judith M. McEvoy  
(631) 853-4800  
[www.co.suffolk.ny.us](http://www.co.suffolk.ny.us)

Provides a variety of services and programs designed to enhance the success of your business. The SCDED covers every aspect of business formation, retention and expansion. The staff can assist you with site location, facility and infrastructure development, compliance with environmental regulations, permitting, job creation, financing and many other services.

**U.S. Small Business Administration**

Contact: SBA Answer Desk  
(800) 8-ASK-SBA  
SBA Branch Manager  
(631) 454-0750  
[www.sba.gov](http://www.sba.gov)  
[www.business.gov](http://www.business.gov)

The SBA provides Loan Guaranty Programs that can fund the varied financing needs of small businesses where traditional financing is otherwise unavailable on reasonable terms.

**Community Development Corporation of Long Island, Inc. and CDCLI Funding Corporation, Inc.**

Contact: Wilbur Klatsky  
President & CEO  
(631) 471-1215  
[www.cdcli.org](http://www.cdcli.org)

Makes equity investments, grants and loans to small businesses that do not qualify for financing from traditional sources.

**Long Island Development Corporation**

Contact: Roslyn D. Goldmacher  
Executive Director  
(516) 433-5000  
[www.lidc.gov](http://www.lidc.gov)

Provides financial and technical assistance to small businesses on Long Island. It functions as a regulatory lending agency, making loans to small businesses undergoing capital expansion. Loans may be used to acquire, rehabilitate, expand and/or improve real estate, and equipment. LIDC offers small businesses technical assistance, active counseling and referrals to other agencies.

**Long Island Forum for Technology**

Contact: Patricia Hawley  
Executive Director  
(631) 969-3700  
[www.lift.org](http://www.lift.org)

Provides technical and business services to any technology-driven manufacturing or knowledge-based company on the Island.

**Entrepreneurial Assistance Program at Hofstra University**

Scott Skodnek Business Development Center  
Contact: Judith Tyne  
Acting Assistant Dean  
(516) 463-6333  
[www.hofstra.edu/bdc](http://www.hofstra.edu/bdc)

Offers workshops, seminars, programs, and training for entrepreneurs.

## **Entrepreneurial Assistance Program at Suffolk County Community College**

Contact: Daphne M. Gordon  
Project Administrator  
(631) 851-6206  
[www.sunysuffolk.edu](http://www.sunysuffolk.edu)

EAP provides instruction, training, technical assistance and support services to individuals who have recently started their own business or are interested in starting a business. EAP assists in developing basic business management skills, refining business concepts and devising early-stage marketing plans.

## **Long Island Venture Group**

Contact: Elizabeth O'Toole  
Administrator  
(516) 463-6326  
[www.livg.com](http://www.livg.com)

LIVG provides opportunities for entrepreneurs to network with potential funding sources and service providers. Monthly breakfast meetings are structured to encourage networking.

## **Black Women Enterprises**

Contact: Gina Slater Parker  
President & CEO  
(516) 485-5900  
[www.blackwomenenterprises.org](http://www.blackwomenenterprises.org)

Provides members with procurement opportunities with government agencies and Fortune 500 companies through its National Women Business Owners Corporation.

## **Long Island Small Business Assistance Corporation**

Contact: Roslyn Goldmacher  
President  
(516) 433-5000  
[www.lidc.org](http://www.lidc.org)

LISBAC's mission is to make loans to women owned businesses, and provide technical assistance through workshops.

**National Association of Women Business Owners**

Contact: Terri Perniciaro  
Administrator  
(516) 466-3470  
[www.nawboli.org](http://www.nawboli.org)

Supports the needs of emerging women business owners. Monthly programs, workshops, a group medical program, a micro lending program, peer support, vendor discounts, web- site visibility, special advertising opportunities are some of the programs available.

**Suffolk County Women's Business Enterprise Coalition**

Contact: Office of Minority Affairs  
(631) 853-4738  
[www.scwbec.org](http://www.scwbec.org)

Guides women-owned businesses through the government procurement process, and ensures that women-owned businesses are knowledgeable about the variety of government purchasing opportunities available.



## Half Hollow Hills Community Library

Dix Hills Building  
55 Vanderbilt Parkway  
Dix Hills, NY 11746  
631 421-4530

Melville Building  
510 Sweet Hollow Road  
Melville, NY 11747  
631 421-4535

<http://hhhl.suffolk.lib.ny.us>

Compiled by  
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July 2005