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BUSINESS LINK COLLECTION

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# **For the Entrepreneur**

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## **General Information and Helpful Tips**

“Big companies are small companies that succeeded”  
– Robert Townsend

Adams, Bob

*Adams Streetwise Small Business Start-Up: Your Comprehensive Guide to Starting and Managing a Business*  
(658.022 Ada)

*AMA Style Guide For Business Writing*  
(808.066 Ama)

Arkebauer, James B.

*Ultrapreneuring: Taking a Venture from Start-Up to Harvest in Three Years or Less*  
(658.041 Ark)

Bangs, David H.

*Business Planning Guide: Creating a Plan for Success in Your Own Business*  
(658.15 Ban)

*The Start Up Guide: A One Year Plan for Entrepreneurs*  
(Q658.1141 Ban)

Barnard, Paul W.

*How to Start a Business in New York*  
(Q346.747 Bar)

*Black Entrepreneur's Survival Kit Video Series*  
(VHS 658.421 Bla)

Boudreaux, Bill

*The Complete Startup Guide for the Black Entrepreneur*  
(658.11 Bou)

*Business: The Ultimate Resource*  
(Q658 Bus)

Cook, James R.

*The Start Up Entrepreneur: How You Can Succeed in Building Your Own Company*  
(658.421 Co0)

Davis, Will  
*Start Your Own Business for \$1,000 or Less*  
(658.041 Dav)

DeLuca, Fred  
*Start Small, Finish Big: Fifteen Key Lessons to Start—and Run—Your Own Successful Business*  
(658.041 DeL)

Danziger, Pamela N.  
*Why People Buy Things They Don't Need: Understanding and Predicting Consumer Behavior*  
(658.834 Dan)

DiGiacomo, John  
*Win Government Contracts for Your Small Business*  
(353.0071 DiG)

Dodd, Gerard R.  
*Business Basics: A Microbusiness Startup Guide*  
(Q658.022 Dod)

Dziak, Michael J.  
*Telecommuting Success: A Practical Guide to Staying in the Loop While Working Away From the Office*  
(331.2572 Dzi)

Foster, Dean Allen  
*Bargaining Across Borders: How to Negotiate Business Successfully Anywhere in the World*  
(658.4 Fos)

Friedman, Caitlin  
*The Girl's Guide to Starting Your Own Business: Candid Advice, Frank Talk and True Stories for the Successful Entrepreneur*  
(658.11 Fri)

Geffner, Andrea B.

*Business English: A Complete Guide to Developing an Effective Business Writing Style*  
(Q808.0666 Gef)

*How to Start a Business in New York*  
(346.747 How)

Judson, Bruce

*Go It Alone!: The Secret to Building a Successful Business on Your Own*  
(658.1141 Jud)

Kamoroff, Bernard

*Small Time Operator: How to Start Your Own Business, Keep Your Books, Pay Your Taxes and Stay Out of Trouble*  
(Q658.022 Kam)

Kawasaki, Guy

*The Art of the Start: The Time-Tested, Battle-Hardened Guide for Anyone Starting Anything*  
(658.11 Kaw)

Kehrer, Daniel M.

*The 100 Best Resources for Small Business*  
(658.022 Keh)

Kepcher, Carolyn

*Carolyn 101: Business Lessons from the Apprentice's Straight Shooter*  
(658.4092 Kep)

Kimball, Bob

*Selling in the New World of Business*  
(658.85 Kim)

Lindsell-Roberts, Sheryl

*Strategic Business Letters and E-mail*  
(651.75 Lin)

Mancuso, Joseph

*How to Start, Finance and Manage Your Own Small Business*  
(658.022 Man)

*Mancuso's Small Business Basics: Start, Buy or Franchise Your Way to Successful Business*  
(658.022 Man)

*Mid-Career Entrepreneur: How to Start a Business and Be Your Own Boss*  
(658.041 Man)

Mariotti, Steve

*Young Entrepreneur's Guide to Starting and Running a Business*  
(658.1141 Mar)

Moore, Dorothy P.

*Careerpreneurs: Lessons from Leading Women Entrepreneurs on Building a Career Without Boundaries*  
(338.6422 Moo)

Norman, Jan

*What No One Ever Tells You About Starting Your Own Business: Real Life Start Up Advice from 101 Successful Entrepreneurs*  
(658.041 Nor)

Nottonson, Ira N.

*Ultimate Guide to Buying or Selling a Business*  
(Q658.16 Not)

*Oxford Essential Office Handbook*  
(651.3 Oxf)

Pakroo, Peri

*The Small Business Start-Up Kit*  
(Q658.022 Pak)

Pinson, Linda

*Keeping the Books: Basic Recordkeeping and Accounting for the Successful Small Business*  
(Q657.2 Pin)

*Steps to Small Business Start Up: Everything You Need to Know to Turn Your Idea Into a Successful Business*  
(Q658.022 Pin)

Powers, Jacqueline K.

*How to Start a Retirement Business*  
(658.041 Pow)

Rogak, Lisa

*Under-35 Guide to Starting and Running Your Business*  
(658.041 Sha)

Root, Hal

*The Small Business Start Up Guide: A Surefire Blueprint to Successfully Launch Your Own Business*  
(658.022 Roo)

Simmons, Chad

*Business Valuation Bluebook: How Successful Entrepreneurs Price, Buy, Sell and Trade Business*  
(658.16 Sim)

*Small Business Desk Reference*  
(658.022 Sma)

Smith, Constance

*Art Office: 80+ Business Forms, Charts, Sample Letters, Legal Documents and Business Plans for Fine Artists*  
(Q700.68 Smi)

*Start, Run and Grow a Successful Small Business*  
(658.022 Sta)

*Start Your Business: A Beginner's Guide*  
(Q658.114 Sta)

*Start Your Own Business: The Only Start-Up Book You'll Ever Need*  
(658.041 Sta)

Stephenson, James  
*Entrepreneur's Ultimate Start-Up Directory*  
(Q658.1141 Ste)

Stolze, William J.  
*Start-Up: An Entrepreneur's Guide to Launching and Managing a New Business*  
(658.022 Sto)

Sullivan, Robert  
*The Small Business Start-Up Guide*  
(658.022 Sul)

Wallace, Robert L.  
*Strategic Partnership: An Entrepreneur's Guide to Joint Ventures and Alliances*  
(658.044 Wal)

Warner, Ralph E.  
*How to Run a Thriving Business: Strategies for Success and Satisfaction*  
(658.022 War)

Wisely, Rae  
*The Independent Woman: How to Start and Succeed in Your Own Business*  
(658.1141 Wi)

Yubas, Matthew  
*Product Idea to Product Success: A Complete Step-by-Step Guide to Making Money From Your Idea*  
(658.5752 Yub)



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Dix Hills Building  
55 Vanderbilt Parkway  
Dix Hills, NY 11746  
(631) 421-4530

Melville Building  
510 Sweet Hollow Road  
Melville, NY 11747  
(631) 421-4535

<http://hhhl.suffolk.lib.ny.us>

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July 2005

All listed titles are the most current  
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