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# DISCOVER THE ENTREPRENEUR IN YOU!

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Selecting the Small Business  
That's Right for You



“Big companies are small companies that succeeded” – Robert Townsend

Adamec, Christine A.

***Start and Run a Profitable Freelance Writing Business***

Q808.02 ADA

Adams, Rob

***Start Your Own Import/Export Business***

658.84 ADA

Adams, Terry

***Start Your Own Seminar Production Business***

658.1141 ADA

Andersen, Arthur

***Small Store Survival: Success Strategies for Retailers***

658.87 AND

Behe, Bridget K.

***Retail Florist Business***

658.9359 BEH

Bewsey, Susan

***Start and Run a Profitable Home Cleaning Business***

Q648.5068 BEW

Bly, Robert

***Start and Run a Profitable Mail Order Business***

658.872 BLY

Bond, Ronald L.

***Retail in Detail: How to Start and Manage a Small Retail Business***

658.87 BON

Carlson, Melody

***How to Start a Quality Childcare Business in Your Home: Everything You Need to Know***

362.712 CAR

Chandler, Stephanie

***From Entrepreneur to Infopreneur: Make Money with Books, ebooks, and Other Information Products***

658.041 CHA

Chant, Ben

***How to Start a Service Business***

658.1141 CHA

Cropp, Richard

***Start and Run a Profitable Secondhand Store***

658.1141 CRO

Dell, Owen E.

***How to Start a Home-Based Landscaping Business***

635.9068 DEL

DeWalt, Suzanne

***How to Start a Home-Based Interior Design Business***

729.068 DEW

Dion, Jim

***Start and Run a Profitable Retail Business***

658.87 DIO

Dismore, H.

***Start Your Restaurant Career***

647.95068 DIS

Drescher, Nancy

***Which Business?: Help in Selecting Your New Venture***

658.1141 DRE

DuBoff, Leonard D.

***The Law (in Plain English) for Restaurants and Others in the Food Industry***

647.95068 DUB

Entrepreneur Press

***Start Your Own E-business: Your Step-by-Step Guide to Success***

658.4038 ENT

Fiumara, Georganne

***How to Start a Home-Based Mail Order Business***

658.872 FIU

Foster-Walker, Mardi

***Start and Run a Profitable Gift Basket Business***

745.5068 FOS

Frazier, Shirley George

***How to Start a Home-Based Gift Basket Business***

745.5068 FRA

Fullen, Sharon L.

***How to Open a Financially Successful Bakery***

664.752 FUL

Gallagher, Patricia C.

***Start Your Own At-Home Child Care Business***

Q362.712 GAL

Garvey, Michael

***Running a Restaurant for Dummies***

647.95068 GAR

Hagan, Louise

***Start and Run a Profitable Office Service Business From Your Home***

651.8 HAG

Harlan, Michael

***Growing Profits: How to Start and Operate a Backyard Nursery***

635.0483 HAR

Holden, Greg

***Starting an Online Business for Dummies***

658.84 HOL

Hopkins, Bruce R.

***Starting and Managing a Nonprofit Organization: A Legal Guide***

658.048 HOP

Huss, William W.

***Start Your Own Law Practice: A Guide to All the Things They Don't Teach in Law School About Starting Your Own Firm***

340.023 HUS

***How to Start a Home-Based Craft Business***

745.5068 HOW

Hynes, William G.

***Start and Run a Profitable Craft Business***

Q745.5068 HYN

Jozwik, Francis X.

***How to Make Money Growing Plants, Trees and Flowers: A Guide to Profitable Earth-Friendly Ventures***

635.0483 JOZ

Kimball, Cheryl

***Start Your Own Pet Sitting Business***

636.0887 KIM

Kirkland, Susan

***Start & Run a Creative Services Business***

658.041 KIR

Kramer, Marc

***Consulting: The Business that Generates Mega Dollars and Puts You in Control of Your Financial Future***

658.46 KRA

Kravis, Jeffrey

***How to Make Money as a Mediator (and Create Value for Everyone): 30 Top Mediators Share Secrets to Building a Successful Practice***

658.3154 KRI

Kursmark, Louise

***How to Start a Home-Based Desktop Publishing Business***

686.2254 KUR

Lemaire, Cindy

***Start and Run an Event Planning Business***

394.2023 LEM

Lewis, Gordon P.

***Bookkeeping and Tax Preparation: Start and Build a Prosperous Bookkeeping, Tax and Financial Services Business***

658.1141 LEW

Lewis, Jerre G.

***How to Start and Manage a Child Care Services Business***

Q362.712 LEW

Lewis, Jerre G.

***How to Start & Manage a Kiosks and Cart Business: A Practical Way to Start Your Own Business***

Q658.11 LEW

Lientz, Bennet P.

***Start Right in E-business***

658.84 LIE

Lynn, Jacquelyn

***Entrepreneur Magazine's Child-Care Service***

362.712 LYN

Lynn, Jacquelyn

***Start Your Own Restaurant and Five Other Food Businesses: Your Step-by-step Guide to Success***

647.95068 LYN

Matzen, Tom

***Start and Run a Coffee Bar***

647.95068 MAT

McLean, Andrew James

***Buying and Managing Residential Real Estate***

332.6324 MCL

Melnik, Jan

***How to Start a Home-Based Resume Service***

658.041 MEL

Melnik, Jan

***How to Start a Home-Based Secretarial Services Business***

651.3741 MEL

Monaghan, Joe

***Espresso!: Starting and Running Your Own Specialty Coffee Business***

658.022 MON

Moran, Jill S.

***How to Start a Home-Based Event Planning Business***

394.2068 MOR

Morse, Melinda

***How to Start a Home-Based Housecleaning Business***

658.041 MOR

Oberrecht, Kenn

***How to Start a Home-Based Photography Business***

658.041 OBE

Parker, Lucy V.

***How to Start a Home-Based Writing Business***

658.041 PAR

Pirie, Reg

***From Starting to Marketing: Your Own Consulting Business***

658.11 PIR

Rainsford, Peter

***The Restaurant Start-Up Guide: A 12 Month Plan for Successfully Starting a Restaurant***

Q647.95068 RAI

Ramsey, Dan

***Automotive Repair Service: Start and Run a Money-Making Business***

629.2872 RAM

Ramsey, Dan

***Upstart Guide to Owning and Managing a Florist Service***

745.92068 RAM

Ray, C.L.

***How to Start and Operate an Electrical Contracting Business***

621.31924 RAY

Richards, Judy

***Catering: Start and Run a Money-Making Business***

642.4 RIC

Riddle, John

***Entrepreneur Magazine's Consulting Business***

658.46 RID

Sandlin, Eileen Figure

***Start Your Own Consulting Business: Your Step-by-step Guide to Success***

658.46 SAN

Segel, Rick

***Retail Business Kit for Dummies***

658.87 SEG

Shenson, Howard L.

***Complete Guide to Consulting Success***

Q658.46 SHE

Smith, Jim

***How to Start a Home-Based Web Design Business***

658.041 SMI

***Start Your Own Catering Business***

642.4 STA

***Start Your Own Coffee and Tea Store***

658.022 STA

***Start Your Own Desktop Publishing Business***

686.2254 STA

***Start Your Own Import/Export Business***

658.848 STA

***Start Your Own Money-Making Computer Business***

658.041 STA

***Start Your Own Resume Writing Business***

650.14 STA

***Start Your Own Secretarial Service Business***

651.3741 STA

Steelsmith, Shari

***How to Start a Home-Based Day-Care Business***

362.712 STE

Taylor, Monica

***Start and Run a Bed & Breakfast***

647.94068 TAY

Turner, Krista

***Start Your Own Event Planning Business: Your Step-by-Step Guide to Success***

394.2068 TUR

***Start Your Own Staffing Service: Your Step-by-Step Guide to Success***

658.311 TUR

Valtorta, Laura P.

***Start Your Own Law Practice: Your Step-by-Step Guide to Success***

340.023 VAL

Vivaldo, Denise

***How to Start a Home-Based Catering Business***

642.47 VIV

Walsh, George

***Entrepreneur Magazine's Start Your Own Information Consultant Business***

658.041 WAL

Wanek, Nimi

***Consignment Boutique Primer: Entrepreneurship for the Lady Who Loves Apparel and People***

658.409 WAN

Weiss, Kenneth D.

***Building an Import/Export Business***

658.848 WEI

White, Sarah

***Start & Run a Handyman Business***

643.7068 WHI

Whitlock, Charles R.

***How to Get Rich: Includes 35 Businesses You Can Start With a Minimal Investment***

658.1141 WHI

Woodson, R. Dodge

***HVAC Mechanic: Start and Run a Money-Making Business***

658.1141 WOO

## **FRANCHISES**

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Birkeland, Peter M.

***Franchising Dreams: The Lure of Entrepreneurship***

658.8708 BIR

Edwards, Paul

***Home Businesses You Can Buy: The Definitive Guide to Exploring Franchises, Multi-level Marketing and Business Opportunities Plus How to Avoid Scams***

658.16 EDW

Keup, Erwin J.

***Franchise Bible: How to Buy a Franchise or Franchise Your Own Business***

658.8708 KEU

Khan, Mahmood A.

***Restaurant Franchising***

647.95068 KHA

Lesonsky, Rieva

***Entrepreneur Magazine's Ultimate Book of Franchises:  
From the Franchise Experts at Entrepreneur Magazine***

Q658.8708 LES

Ludden, LaVerne

***Franchise Opportunities Handbook: A Complete Guide for  
People Who Want to Start Their Own Franchise***

Q658.87 LUD

Meaney, James A.

***How to Buy a Franchise***

658.8708 MEA

Norman, Jan

***What No One Ever Tells You About Franchising:  
Real-life Franchising Advice from 101 Successful  
Franchisors and Franchisees***

658.8708 NOR

Rule, Roger C.

***No Money Down: Financing for Franchising***

Q658.8708 RUL

Sherman, Andrew J.

***Franchising and Licensing: Two Powerful Ways to Grow Your  
Business in Any Economy***

Q658.8708 SHE

Sugars, Bradley J.

***Successful Franchising***

658.8708 SUG

Tomzack, Mary E.

***Tips & Traps When Buying a Franchise***

658.8708 TOM

# HOME-BASED BUSINESS

Arden, Lynie

***Work-at-Home Sourcebook***

658.041 ARD

Brabec, Barbara

***Homemade Money: How to Select, Start, Manage, Market and Multiply the Profits of a Business at Home***

Q658.041 BRA

Edwards, Paul

***Best Home Businesses for People 50+: Opportunities for People Who Believe the Best is Yet to Be!***

658.041 EDW

Edwards, Paul

***Home-Based Business for Dummies***

658.041 EDW

Eyler, David R.

***The Home Business Bible: Everything You Need to Know to Start and Run Your Successful Home-Based Business***

658.041 EYL

Gielgun, Ron E.

***121 Internet Businesses You Can Start From Home: Plus a Beginner's Guide to Starting a Business Online***

658.041 GIE

Hanania, David

***Home Business Made Easy: How to Select and Start a Home Business That Fits Your Interests, Lifestyle and Pocketbook***

658.041 HAN

Jones, Katina Z.

***Easy to Start, Fun to Run and Highly Profitable Home Businesses***

658.041 JON

Lewis, Jerre G.

***How to Start and Manage a Home Based Business: A Practical Way to Start Your Own Business***

658.041 LEW

Ramsey, Dan

***101 Best Home Businesses***

658.041 RAM

Spiegel, Robert

***The Shoestring Entrepreneur's Guide to the Best Home-Based Business***

658.041 SPI

Stephenson, James

***The Ultimate Homebased Business Handbook: How to Start, Run and Grow Your Own Profitable Business***

Q658.0412 STE

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Compiled by  
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Eileen Effrat  
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July 2005

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