
HELP IS ON THE WAY

Agencies for Entrepreneurs



“Big companies are small companies that succeeded” – Robert Townsend

Community Development Corporation of Long Island, Inc.

2100 Middle County Road
Centereach, New York 11720-3576
(631) 471-1215
www.cdcli.org

They make equity investments, grants and loans to small businesses that do not qualify for financing from traditional sources.

Empire State Development Corporation

Contact: Henry Mund
Regional Director
(631) 435-0717
www.empire.state.ny.us

The ESDC Long Island Regional Office provides one-stop access to the entire array of financial and technical assistance programs designed to help your company expand, retain and create jobs. For firms considering locating or expanding in New York State ESDC serves as location specialists, providing businesses with comprehensive site and building information. ESDC analyzes economic, demographic, wage, tax and utility costs and lets incoming firms know about incentive programs and opportunities for joint ventures and strategic alliances with New York companies. The ESDC actively promotes the export of products made in the state.

Suffolk County Industrial Development Agency

Contact: Bruce Ferguson
Administrative Director
(631) 853-4802
www.co.suffolk.ny.us

IDAs are empowered to issue bonds to finance projects that are designed to increase the local tax and employment base. Financial assistance to businesses.

New York State Small Business Development Centers

Contact: Lucille Wesnofske
Director
Small Business Development Center
Farmingdale State University of New York
(631) 420-2765
www.farmingdale.edu/SBDC

Small Business Development Center

Stony Brook State University of New York
(631) 632-9070
www.nyssbdc.org

Offers management and technical assistance to existing and prospective small business firms. Provides clients with cost free counseling, training and assistance on all aspects of successfully operating an existing business or opening a new business.

Service Corps of Retired Executives- SCORE

Contact: Louis Campanelli
SCORE Chairman
(516) 877-4645
www.score.org

Helps the small business community through no-fee mentoring and counseling.

Suffolk County Community Development Department

The Suffolk County Revolving Loan Fund
Contact: Joseph T. Sanseverino
Director
(631) 853-5705
www.co.suffolk.ny.us

Financial assistance to small and mid-sized businesses for the construction and renovation of privately owned commercial buildings, for equipment purchases, and in some cases, for working capital.

Suffolk County Department of Economic Development

Contact: Judith M. McEvoy
(631) 853-4800
www.co.suffolk.ny.us

Provides a variety of services and programs designed to enhance the success of your business. The SCDED covers every aspect of business formation, retention and expansion. The staff can assist you with site location, facility and infrastructure development, compliance with environmental regulations, permitting, job creation, financing and many other services.

U.S. Small Business Administration

Contact: SBA Answer Desk

(800) 8-ASK-SBA

SBA Branch Manager

(631) 454-0750

www.sba.gov

www.business.gov

The SBA provides Loan Guaranty Programs that can fund the varied financing needs of small businesses where traditional financing is otherwise unavailable on reasonable terms.

Community Development Corporation of Long Island, Inc. and CDCLI Funding Corporation, Inc.

Contact: Wilbur Klatsky

President & CEO

(631) 471-1215

www.cdcli.org

Makes equity investments, grants and loans to small businesses that do not qualify for financing from traditional sources.

Long Island Development Corporation

Contact: Roslyn D. Goldmacher

Executive Director

(516) 433-5000

www.lidc.gov

Provides financial and technical assistance to small businesses on Long Island. It functions as a regulatory lending agency, making loans to small businesses undergoing capital expansion. Loans may be used to acquire, rehabilitate, expand and/or improve real estate, and equipment. LIDC offers small businesses technical assistance, active counseling and referrals to other agencies.

Long Island Forum for Technology

Contact: Patricia Hawley

Executive Director

(631) 969-3700

www.lift.org

Provides technical and business services to any technology-driven manufacturing or knowledge-based company on the Island.

Entrepreneurial Assistance Program at Hofstra University

Scott Skodnek Business Development Center

Contact: Judith Tyne
Acting Assistant Dean

(516) 463-6333

www.hofstra.edu/bdc

Offers workshops, seminars, programs, and training for entrepreneurs.

Entrepreneurial Assistance Program at Suffolk County Community College

Contact: Daphne M. Gordon
Project Administrator

(631) 851-6206

www.sunysuffolk.edu

EAP provides instruction, training, technical assistance and support services to individuals who have recently started their own business or are interested in starting a business. EAP assists in developing basic business management skills, refining business concepts and devising early-stage marketing plans.

Long Island Venture Group

Contact: Elizabeth O'Toole
Administrator

(516) 463-6326

www.livg.com

LIVG provides opportunities for entrepreneurs to network with potential funding sources and service providers. Monthly breakfast meetings are structured to encourage networking.

Black Women Enterprises

Contact: Gina Slater Parker
President & CEO

(516) 485-5900

www.blackwomenenterprises.org

Provides members with procurement opportunities with government agencies and Fortune 500 companies through its National Women Business Owners Corporation.

Long Island Small Business Assistance Corporation

Contact: Roslyn Goldmacher
President
(516) 433-5000
www.lidc.org

LISBAC's mission is to make loans to women owned businesses, and provide technical assistance through workshops.

National Association of Women Business Owners

Contact: Terri Perniciaro
Administrator
(516) 466-3470
www.nawboli.org

Supports the needs of emerging women business owners. Monthly programs, workshops, a group medical program, a micro lending program, peer support, vendor discounts, web- site visibility, special advertising opportunities are some of the programs available.

Suffolk County Women's Business Enterprise Coalition

Contact: Office of Minority Affairs
(631) 853-4738
www.scwbec.org

Guides women-owned businesses through the government procurement process, and ensures that women-owned businesses are knowledgeable about the variety of government purchasing opportunities available.

Half Hollow Hills Community Library

Dix Hills Building
55 Vanderbilt Parkway
Dix Hills, NY 11746
631 421-4530

Melville Building
510 Sweet Hollow Road
Melville, NY 11747
631 421-4535

<http://hhhl.suffolk.lib.ny.us>

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All listed titles are the most current
available at the time of printing.